

SMILE-A-MILE  
FINANCIAL STATEMENTS AND  
INDEPENDENT AUDITOR'S REPORT

DECEMBER 31, 2021

**TIDWELL**  
 **group**



Smile-A-Mile

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## INDEPENDENT AUDITOR'S REPORT

To the Board of Directors of  
Smile-A-Mile  
Birmingham, AL

### Opinion

We have audited the accompanying financial statements of Smile-A-Mile (a non-profit organization), which comprise the statement of financial position as of December 31, 2021, and the related statements of activities and changes in net assets and cash flows for the year then ended, and the related notes to the financial statements.

In our opinion, the financial statements referred to above present fairly, in all material respects, the financial position of Smile-A-Mile as of December 31, 2021, and the results of its activities and its cash flows for the year then ended in accordance with accounting principles generally accepted in the United States of America.

### Basis for Opinion

We conducted our audit in accordance with auditing standards generally accepted in the United States of America. Our responsibilities under those standards are further described in the Auditor's Responsibilities for the Audit of the Financial Statements section of our report. We are required to be independent of Smile-A-Mile and to meet our other ethical responsibilities in accordance with the relevant ethical requirements relating to our audit. We believe that the audit evidence we have obtained is sufficient and appropriate to provide a basis for our audit opinion.

### Responsibilities of Management for the Financial Statements

Management is responsible for the preparation and fair presentation of the financial statements in accordance with accounting principles generally accepted in the United States of America; and for the design, implementation, and maintenance of internal control relevant to the preparation and fair presentation of financial statements that are free from material misstatement, whether due to fraud or error.

In preparing the financial statements, management is required to evaluate whether there are conditions or events, considered in the aggregate, that raise substantial doubt about Smile-A-Mile's ability to continue as a going concern within one year after the date that the financial statements are available to be issued.

## **Auditor's Responsibilities for the Audit of the Financial Statements**

Our objectives are to obtain reasonable assurance about whether the financial statements as a whole are free from material misstatement, whether due to fraud or error, and to issue an auditor's report that includes our opinion. Reasonable assurance is a high level of assurance but is not absolute assurance and therefore is not a guarantee that an audit conducted in accordance with generally accepted auditing standards will always detect a material misstatement when it exists. The risk of not detecting a material misstatement due to fraud is higher than for one resulting from an error, as fraud may involve collusion, forgery, intentional omissions, misrepresentations, or the override of internal control. Misstatements, including omissions, are considered material if there is a substantial likelihood that, individually or in the aggregate, they would influence the judgment made by a reasonable user based on the financial statements.

In performing an audit in accordance with generally accepted auditing standards, we:

- Exercise professional judgment and maintain professional skepticism throughout the audit.
- Identify and assess the risks of material misstatement of the financial statements, whether due to fraud or error, and design and perform audit procedures responsive to those risks. Such procedures include examining, on a test basis, evidence regarding the amounts and disclosures in the financial statements.
- Obtain an understanding of internal control relevant to the audit in order to design audit procedures that are appropriate in the circumstances, but not for the purpose of expressing an opinion on the effectiveness of Smile-A-Mile's internal control. Accordingly, no such opinion is expressed.
- Evaluate the appropriateness of accounting policies used and the reasonableness of significant accounting estimates made by management, as well as evaluate the overall presentation of the financial statements.
- Conclude whether, in our judgment, there are conditions or events, considered in the aggregate, that raise substantial doubt about Smile-A-Mile's ability to continue as a going concern for a reasonable period of time.

We are required to communicate with those charged with governance regarding, among other matters, the planned scope and timing of the audit, significant audit findings, and certain internal control related matters that we identified during the audit.

*Tidwell Group, LLC*

Birmingham, Alabama  
September 8, 2022

Smile-A-Mile

STATEMENT OF FINANCIAL POSITION

December 31, 2021

ASSETS

CURRENT ASSETS

Cash and cash equivalents	\$ 1,065,129
Prepaid expenses	58,870
Contributions receivable	20,000
Other current assets	<u>6,750</u>

Total current assets 1,150,749

INVESTMENTS 2,610,103

AGENCY ENDOWMENT FUND 184,649

PROPERTY AND EQUIPMENT, NET 3,364,676

Total assets \$ 7,310,177

(continued)

Smile-A-Mile

STATEMENT OF FINANCIAL POSITION – CONTINUED

December 31, 2021

LIABILITIES AND NET ASSETS

CURRENT LIABILITIES	
Accounts payable	\$ 49,519
Deferred revenue	172,262
Current maturities of long-term debt	625,801
Retirement plan deposits payable	<u>31,176</u>
Total current liabilities	<u>878,758</u>
LONG-TERM LIABILITIES	
Deferred compensation	<u>14,608</u>
Total long-term liabilities	<u>14,608</u>
Total liabilities	<u>893,366</u>
NET ASSETS	
Without donor restrictions	<u>6,416,811</u>
Total net assets	<u>6,416,811</u>
Total liabilities and net assets	<u>\$ 7,310,177</u>

See notes to financial statements

Smile-A-Mile

STATEMENT OF ACTIVITIES AND CHANGES IN NET ASSETS

Year ended December 31, 2021

Revenue, Gains, and Support	
Donor contributions	\$ 176,434
Investment income	31,551
Fundraising revenue - third party fundraising, net of fundraising expenses of \$7,551	190,549
Grant revenue	588,921
Realized and unrealized gain on investments	376,552
	<u>1,364,007</u>
Special events revenue	1,020,685
Less: Cost of direct benefits to donors	164,881
Net special events revenue	<u>855,804</u>
Total revenue, gains, and support	<u>2,219,811</u>
Functional Operating Expenses	
Program Services	
Camp activities	149,005
Camper programs	189,955
Salaries and benefits	459,333
Other activities	102,162
Advertising	3,300
Office utilities and maintenance	81,133
Payroll taxes and fees	30,273
Depreciation	122,071
Interest	33,606
Travel and mileage	3,125
Automobile	578
Insurance	11,980
Taxes and licenses	12,393
Dues and subscriptions	10,695
Postage	4,674
Total program services	<u>1,214,283</u>

(continued)

Smile-A-Mile

STATEMENT OF ACTIVITIES AND CHANGES IN NET ASSETS - CONTINUED

Year ended December 31, 2021

Supporting Services	
Salaries and benefits	57,418
Other activities	22,942
Office utilities and maintenance	2,758
Payroll taxes and fees	3,785
Depreciation	6,327
Travel and mileage	695
Automobile	192
Insurance	11,621
Dues and subscriptions	2,674
Postage	1,169
Consulting and professional fees	31,575
Taxes and licenses	3,098
Investment fees	14,549
Bank fees	3,326
Total supporting services	<u>162,129</u>
Fundraising Expenses	
Salaries and benefits	57,416
Advertising	13,200
Office utilities and maintenance	11,039
Payroll taxes and fees	3,784
Depreciation	6,327
Contract Services	43,656
Bank fees	13,304
Total fundraising expenses	<u>148,726</u>
Total expenses	<u>1,525,138</u>
Change in net assets	694,673
Total Net Assets, Beginning of Year	<u>5,722,138</u>
Total Net Assets, End of Year	<u><u>\$ 6,416,811</u></u>

See notes to financial statements



Smile-A-Mile

STATEMENT OF CASH FLOWS

Year ended December 31, 2021

Cash flows from operating activities	
Change in net assets	\$ 694,673
Adjustments to reconcile change in net assets to net cash provided by operating activities	
Depreciation	134,725
Amortization	2,459
Unrealized gain on investments	(161,146)
Realized gain on sale of investments	(215,406)
Change in prepaid expenses	(6,939)
Change in accounts payable and other liabilities	20,105
Change in contributions receivable	68,000
Change in deferred compensation	(8,309)
Change in deferred revenue	87,607
	<hr/>
Net cash provided by operating activities	615,769
	<hr/>
Cash flows from investing activities	
Disposal of property and equipment, net	(64,236)
Purchases of investments	(505,717)
Proceeds from sale of investments	381,351
	<hr/>
Net cash used in investing activities	(188,602)
	<hr/>
Cash flows from financing activities	
Principal payments on loan	(440,892)
	<hr/>
Net cash used in financing activities	(440,892)
	<hr/>
Net increase in cash and cash equivalents	(13,725)
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Cash and cash equivalents, beginning of year	1,078,854
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Cash and cash equivalents, end of year	\$ 1,065,129
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See notes to financial statements

## Smile-A-Mile

### NOTES TO FINANCIAL STATEMENTS

December 31, 2021

#### NOTE 1 – ORGANIZATION AND SUMMARY OF SIGNIFICANT ACCOUNTING POLICIES

##### Nature of Activities

Smile-A-Mile (the Organization) is a not-for-profit, 501(c)(3) organization formed to operate exclusively for charitable purposes. In 2016, the Organization rebranded to operate as Smile-A-Mile rather than Camp Smile-A-Mile due to significant expansion in the depth and breadth of programming. The Organization's legal name remains Camp Smile-A-Mile. The Organization provides hope, healing of the spirit, and love for the whole family during the childhood cancer journey. Through year-round meaningful and educational programming, Smile-A-Mile helps those in Alabama who are affected by childhood cancer thrive during treatment and the years beyond. The Organization's major sources of support and revenues are contributions, fund-raising activities and investment income.

##### Basis of Accounting

The accompanying financial statements have been prepared using the accrual basis of accounting consistent with accounting principles generally accepted in the United States of America (GAAP). Under this basis, contributions are recognized as revenue when the donor makes a promise to give to the Organization that is, in substance, unconditional. Conditional contributions are recognized as revenue upon all conditions being met. In-kind contributions are recorded in the accompanying statement of activities and changes in net assets at their estimated fair value at the date of receipt. Gains and losses on investments and other assets and liabilities are reported as increases or decreases in net assets without donor restrictions. All public support and revenue is considered to be available for use as designated by the Organization's board of directors unless specifically restricted by the donor. Restricted contributions that are received and used for their intended purpose within the same period are reported as net assets with donor restrictions and released from restriction in the statement of activities and changes in net assets.

##### Basis of Presentation

Net assets, support and revenues, and expenses are classified based on the existence or absence of donor-imposed restrictions. Accordingly, the net assets, and the changes in net assets of the Organization are classified as follows:

*Net assets without donor restrictions:* Net assets that are not subject to donor-imposed restrictions and may be expended for any purpose in performing the primary objectives of the Organization. The Organization's board may designate assets without restrictions for specific operational purposes from time to time.

##### Contributions and Contributions Receivable

All contributions are considered to be available for the general programs of the Organization unless specifically restricted by the donor. Amounts received that are restricted for future periods, or are

Smile-A-Mile

NOTES TO FINANCIAL STATEMENTS - CONTINUED

December 31, 2021

restricted by the donor for specific purposes, are reported showing amounts with or without donor restrictions that increase those net asset classes. Donor restricted net assets for the year ended December 31, 2021 were \$0.

When a donor restriction expires, that is, when a stipulated time restriction ends or purpose restriction is accomplished, net assets with donor restriction are reclassified to net assets without donor restriction and reported in the statement of activities and changes in net assets. Donor restricted contributions whose restrictions are met in the same reporting period are reported as restricted contributions and released from restriction in the statement of activities and changes in net assets.

Contributions receivable are charged to bad debt expense when they are determined to be uncollectible based upon a periodic review of the accounts by management. GAAP requires that the allowance method be used to recognize bad debts; however, the effect of using the direct write-off method is not materially different from the results that would have been obtained under the allowance method.

Fundraising and Deferred Revenue

Revenues for services provided to donors represent exchange transactions and are recognized in the period in which the services are performed and/or earned. Third-party fundraising and special events revenue are recognized when the event takes place. The Organization records special events revenue net of the cost of direct benefits to donors.

The Organization collects fund-raising revenue prior to some events. Those event revenues which are unearned at year end are recorded as deferred revenue. The deferred revenue as of December 31, 2021 was \$172,262.

The following table provides information about significant changes in deferred revenue for the year ended December 31, 2021:

Deferred revenue, beginning of year	\$ 84,655
Revenue recognized which was included in deferred revenue at the beginning of the year	(84,655)
Deposits collected on behalf of future events	<u>172,262</u>
Deferred revenue, end of year	<u>\$ 172,262</u>

## Smile-A-Mile

### NOTES TO FINANCIAL STATEMENTS - CONTINUED

December 31, 2021

#### Conditional Promises to Give

Conditional promises to give are recognized as support when the donor-imposed conditions have been met. Conditional promises to give depend on the occurrence of a specified and uncertain event. For the year ended December 31, 2021, the Organization had \$0 in conditional promises to give outstanding.

#### Deferred Financing Costs

In accordance with GAAP, debt issuance costs incurred in the amount of \$17,210 are presented as an offset of the related debt instruments within liabilities and net assets section of the statement of financial position. Debt costs will be amortized using the straight-line method over the term of the mortgage and will be included in interest expenses on the accompanying Statement of Activities and Changes in Net Assets. GAAP requires that the effective interest method be used to amortize debt costs; however, the effect of using the straight-line method is not materially different from the results that would have been obtained under the effective interest method. Accumulated amortization at December 31, 2021 was \$14,754. Amortization expense for the year ended December 31, 2021 was \$2,459. Estimated amortization expense for the ensuing year is expected to be \$2,456, at which point the deferred financing costs will be fully amortized.

#### Cash and Cash Equivalents

The Organization defines cash and cash equivalents as all cash in checking, savings and certificate of deposit accounts, as well as all highly liquid investments with an original maturity date of ninety days or less.

#### Investments

Investments in mutual funds and other equity securities with readily determinable fair values are reported at fair value. Realized and unrealized gains and losses associated with these investments are included in the statement of activities and changes in net assets.

#### Agency Endowment Fund

The Organization has an Agency Endowment Fund agreement with The Community Foundation of Greater Birmingham (the Community Foundation), an Alabama nonprofit organization. The Community Foundation exercises full control over the fund, which is held for the financial support of the Organization. Distributions may be made from the fund to the Organization upon written request from members of the Organization's board of directors. The Organization does not have a formal spending policy or investment policy relative to the endowment funds. In the event that the Organization ceases to exist as a nonprofit organization, the funds may be used for similar charitable purposes; however, management of the Community Foundation has authority to modify restrictions or conditions placed on recipient organizations. All investments held under the Agency Endowment

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NOTES TO FINANCIAL STATEMENTS - CONTINUED

December 31, 2021

Fund are reported at fair value. Realized and unrealized gains and losses associated with these investments are included in the statement of activities and changes in net assets.

Property and Equipment

Expenses for equipment in excess of \$1,000 are capitalized at cost. Depreciation and amortization are computed on the straight-line method based on the estimated useful lives of the assets. Expenses for maintenance and repairs are charged to expense as incurred.

Depreciation is computed using the straight-line method over the estimated useful lives as follows:

Buildings	39 years
Vehicles	5 years
Equipment	3-7 years
Leasehold improvements	10-39 years

Income Taxes

The Organization is exempt from Federal and State income taxes under Section 501(c)(3) of the Internal Revenue Code. Therefore, no provision for income taxes has been made in the accompanying financial statements. Management of the Organization considers the likelihood of changes by taxing authorities in its exempt organization returns and discloses potential significant changes that management believes are more likely than not to occur upon examination by tax authorities. Management has not identified any uncertain tax positions in filed returns that require disclosure in the accompanying financial statements. The Organization's tax returns for the past three years are subject to examination by tax authorities, and may change upon examination.

Estimates

Management uses estimates and assumptions in preparing financial statements. Those estimates and assumptions affect the reported amounts of assets, liabilities, net assets, revenues, and expenses. Actual results could differ from those estimates.

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NOTES TO FINANCIAL STATEMENTS - CONTINUED

December 31, 2021

NOTE 2 - INVESTMENTS

Investments as of December 31, 2021 were as follows:

Mutual funds	
Equity funds	\$ 1,997,433
Fixed income funds	612,670
Total mutual funds	<u>2,610,103</u>
Agency endowment fund	<u>184,649</u>
Total investments	<u>\$ 2,794,752</u>

NOTE 3 – PROPERTY AND EQUIPMENT

Property and equipment and accumulated depreciation are as follows at December 31, 2021:

Land	\$ 650,000
Smile-A-Mile Place	2,928,218
Camp facilities	139,047
Vehicles	139,412
Equipment	71,086
Furniture and fixtures	254,315
Leasehold improvements	34,195
	<u>4,216,273</u>
Less: Accumulated depreciation	<u>(851,597)</u>
Property and equipment, net	<u>\$ 3,364,676</u>

Depreciation expense for the year ended December 31, 2021 was \$134,725.

NOTE 4 – FAIR VALUE OF ASSETS AND LIABILITIES

Financial Accounting Standards Board Accounting Standards Codification (FASB ASC) 820, *Fair Value Measurement and Disclosure*, establishes a framework for measuring fair value under GAAP and expands disclosures about fair value measurements. The guidance clarifies that fair value is an exit price, representing the amount that would be received to sell an asset or paid to transfer a liability in an orderly transaction between market participants. As such, fair value is a market-based measurement that should be determined based on assumptions that market participants would use in pricing an asset or liability. As a basis for considering assumptions, the guidance establishes a three-tier fair value hierarchy, which prioritizes the inputs used in measuring fair value, as follows:

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NOTES TO FINANCIAL STATEMENTS - CONTINUED

December 31, 2021

Level 1 – Valuations based on unadjusted quoted prices in active markets for identical assets or liabilities that the Organization has the ability to access.

Level 2 – Valuations based on inputs, other than quoted prices included in Level 1 that are observable either directly or indirectly.

Level 3 – Valuations based on inputs that are unobservable and significant to the overall fair value measurement.

The asset's or liability's fair value measurement level within the fair value hierarchy is based on the lowest level of any input that is significant to the fair value measurement. Valuation techniques used need to maximize the use of observable inputs and minimize the use of unobservable inputs. There are three general valuation techniques that may be used to measure fair value, as described below:

1. Market approach – Uses prices and other relevant information generated by market transactions involving identical or comparable assets or liabilities. Prices may be indicated by pricing guides, sale transactions, market trades, or other sources.
2. Cost approach – Based on the amount that currently would be required to replace the service capacity of an asset (replacement cost).
3. Income approach – Uses valuation techniques to convert future amounts to a single present amount based on current market expectations about the future amounts (including present value techniques and option-pricing models). Net present value is an income approach where a stream of expected cash flows is discounted at an appropriate market interest rate.

Assets itemized below were measured at fair value using the market approach. There have been no changes in the valuation methodologies used at December 31, 2021.

The methods described above may produce a fair value calculation that may not be indicative of net realizable value or reflective of future fair values. Furthermore, while the Organization believes the valuation methodologies are appropriate and consistent with other market participants, the use of different methodologies or assumptions to determine the fair value of certain financial assets could result in a different fair value measurement at the reporting date.

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NOTES TO FINANCIAL STATEMENTS - CONTINUED

December 31, 2021

The following table sets forth by level, within the fair value hierarchy, the Organization's financial assets at fair value as of December 31, 2021:

	Fair Value	Quoted Prices in Active Markets (Level 1)	Significant Other Observable Inputs (Level 2)	Significant Unobservable Inputs (Level 3)
Mutual funds				
Equity funds	\$ 1,997,433	\$ 1,997,433	\$ -	\$ -
Fixed income funds	612,670	612,670	-	-
Agency endowment fund	184,649	-	-	184,649
<b>Total</b>	<b>\$ 2,794,752</b>	<b>\$ 2,610,103</b>	<b>\$ -</b>	<b>\$ 184,649</b>

Summary of activity for the LEVEL 3 investment held as of December 31, 2021:

Agency endowment fund, beginning of year	\$ 165,254
Investment fees	(2,336)
Interest	2,737
Realized gain	12,375
Gifts and transfers	2,000
Unrealized gain	4,619
Agency endowment fund, end of year	<u>\$ 184,649</u>

The Organization recognizes transfers into and out of levels at the end of the reporting period. The fair value of the Organization's interest in agency endowment funds is based on the assessment made by investment managers of the Community Foundation. This interest is included in Level 3 of the fair value hierarchy because the fair values of these investments are determined by the Community Foundation and are unobservable.

NOTE 5 – LOAN PAYABLE

Construction Loan Payable

In December 2015, the Organization obtained \$2,300,000 as a construction loan payable to ServisFirst Bank with a fixed interest rate of 2.95 percent. As of December 31, 2021, the outstanding balance was \$625,801, which includes unamortized debt issuance costs of \$2,456. The terms of the note stipulated interest-only payments for the first 18 months and then converted to principal and interest payments based on a 20-year amortization. The note is secured by an abundance of caution mortgage on Smile-A-Mile Place. The loan matures on December 1, 2022.



Smile-A-Mile

NOTES TO FINANCIAL STATEMENTS - CONTINUED

December 31, 2021

Maturities of indebtedness during the year subsequent to December 31, 2021, and in aggregate thereafter, are as follows:

2022	\$ 628,257
Total	<u>628,257</u>
Less unamortized debt issuance costs	<u>(2,456)</u>
	625,801
Less current maturities	<u>(625,801)</u>
Net long-term portion	<u>\$ -</u>

Paycheck Protection Program ("PPP") Loan Payable

In 2020, the Organization received loan proceeds in the amount of \$91,000 under the Paycheck Protection Program ("PPP"). During the year ended December 31, 2021, the Organization received additional loan proceeds of \$108,671 under the same program. The PPP, established as part of the Coronavirus Aid, Relief and Economic Security Act ("CARES Act"), provides for loans to qualifying businesses for amounts up to 2.5 times the average monthly payroll expenses of the qualifying business. The loans and accrued interest are forgivable after eight weeks as long as the borrower uses the loan proceeds for eligible purposes, including payroll, benefits, rent and utilities, and maintains its payroll levels. The amount of loan forgiveness will be reduced if the borrower terminates employees or reduces salaries during the eight-week period.

The Organization used the proceeds for purposes consistent with the PPP guidelines. During the year ended December 31, 2021, the Organization received formal documentation from the Small Business Administration confirming forgiveness of the full amount of the loan. During the year ended December 31, 2021, the forgiven loan was recognized as revenue in the amount of \$199,671 and is included in grant revenue on the accompanying statement of activities and changes in net assets.

**NOTE 6 – METHODS USED FOR ALLOCATION OF EXPENSES AMONG PROGRAM, FUNDRAISING AND SUPPORTING SERVICES**

The financial statements report certain categories of expenses that are attributable to either the program services, supporting services or fundraising expenses of the Organization. The expense allocations are based on time and cost studies of the Organization's personnel and direct expenses. Accordingly, certain costs have been allocated between the functional operating expenses benefited.

Smile-A-Mile

NOTES TO FINANCIAL STATEMENTS - CONTINUED

December 31, 2021

NOTE 7 – CONCENTRATIONS OF CREDIT RISK

The Organization maintains its cash, restricted deposits, and reserves with financial institutions. The bank balances are insured by the Federal Deposit Insurance Corporation up to \$250,000 at each bank. At times, these balances may exceed the federal insurance limits; however, the Organization has not experienced any losses with respect to its bank balances in excess of government provided insurance. Management believes that no significant concentration of credit risk exists with respect to these bank balances at December 31, 2021. As of December 31, 2021, the cash balances of the Organization exceeded the FDIC insured limit by \$672,491.

NOTE 8 – RETIREMENT PLANS AND DEFERRED COMPENSATION

Retirement Plan Deposits Payable

The Organization has established a 401(k) for all full-time employees. Contributions made by the Organization are at the discretion of the Compensation Committee of the Board of Directors. As of December 31, 2021, \$11,676 was payable pursuant to the Employer Matching provision for the 401(k) Plan, and \$19,500 was payable pursuant to the 457(b) Plan outlined below.

Deferred Compensation

Effective January 1, 2020, the Organization's Board of Directors established two compensation plans to provide deferred compensation to a select highly compensated executive. Contributions made by the Organization for both plans are at the discretion of the Compensation Committee of the Board of Directors. Additional participants may be added to one or both of these plans in the future at the sole discretion of the Compensation Committee through an amendment to the Plan documents.

The Qualified Plan was established under 457(b) of the Internal Revenue Code (IRC). The assets of the Qualified Plan are held in a trust. As of December 31, 2021, a contribution of \$19,500 was payable to the Qualified Plan.

The Nonqualified Plan (NQP) was established under 457(f) of the IRC. The assets are held in a money market account (included in cash and cash equivalents in the accompanying statement of financial position) owned by the Organization for the benefit of the NQP's participant. In the event of bankruptcy, the assets of the NQP are subject to the claims of creditors. All contributions made to the NQP have a vesting schedule as determined by the Compensation Committee and are subject to forfeiture. In the event of death or dismemberment of the participant, all non-vested contributions accelerate and are distributed. As of December 31, 2021, the Organization held assets in the amount of \$20,512 in the money market account and made an additional contribution of \$38,875 subsequent to year-end to fund future potential deferred compensation in accordance with the NQP. At December 31, 2021, the total vested portion of the NQP for future compensation payments was \$14,608, which is included in deferred compensation in the accompanying statement of financial position.

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NOTES TO FINANCIAL STATEMENTS - CONTINUED

December 31, 2021

The 2021 expense related to these two compensation plans was \$30,692 in total and is included in salaries and benefits on the Statement of Activities and Changes in Net Assets.

NOTE 9 – LIQUIDITY AND AVAILABILITY OF RESOURCES

The Organization has financial assets available within one year of the statement of financial position date to meet cash needs for general expenditures. This amount consists of cash, net of deferred revenue, as presented on the accompanying statement of financial position.

None of these amounts are subject to donor or other contractual restrictions that make them unavailable for general expenditure within one year of the statement of financial position.

The Organization manages its liquidity by developing and adopting annual operating budgets that provide sufficient funds for general expenditures in meeting its liabilities and other obligations as they become due. The Organization maintains financial assets on hand to meet normal operating expenses.

NOTE 10 – UNCERTAINTIES

Uncertainty Related to COVID-19

In December 2019, an outbreak of a novel strain of coronavirus (Covid-19) emerged and spread around the world affecting many countries, including the U.S. On March 11, 2020, the World Health Organization characterized COVID-19 as a pandemic. In addition, multiple jurisdictions in the U.S. declared a state of emergency. The immediate impact to the Organization included a shift to virtual programming as well as virtual fundraising (with cancellation of some third-party fundraising). The Organization has adapted and is now providing a combination of in-person and virtual activities in order to ensure the health and safety of its constituents. Future potential impacts may include a reduction in revenue, for which the Organization continues to plan, but the overall impact of the pandemic remains unknown.

NOTE 11 – SUBSEQUENT EVENTS

Events that occur after the statement of financial position date but before the financial statements were available to be issued must be evaluated for recognition or disclosure. The effects of the subsequent events that provide evidence about conditions that existed at the balance sheet date are recognized in the accompanying financial statements. Subsequent events which provide evidence about conditions that existed after the statement of financial position date require disclosure in the accompanying notes. Management evaluated the activity of the Organization through September 8, 2022 (the date on which the financial statements were available to be issued) and concluded that no subsequent events have occurred that would require recognition in the financial statements or disclosure in the notes to the financial statements.